

# GESTALTE DEINE ZUKUNFT MIT UNS

#BEVICTORREINZ



*People Finding A Better Way™*

## Do you have any questions?

Then please feel free to contact us:

[bewerbung.reinz@dana.com](mailto:bewerbung.reinz@dana.com)

## What happens next?

Send us your resume and we will get back to you as soon as possible to discuss your career opportunities.

We look forward to receiving your online application!

## REINZ-Dichtungs-GmbH

Human Resources

Reinzstr. 3 – 7, 89233 Neu-Ulm

[Reinz.com](https://reinz.com)

[Dana.com](https://dana.com)

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Job No. 62163/849

People Finding A Better Way™ – REINZ-Dichtungs-GmbH is a subsidiary of Dana Inc., Maumee, Ohio/USA, a globally active, publicly traded US automotive supplier with currently around 42,000 employees in 31 countries. As sealing experts for over 100 years, we are one of the world's leading suppliers to the automotive industry and have been finding better ways for electric and fuel cell mobility for over two decades. Committed to cleaner mobility. Are you too?

## Area Sales Manager (m/f/d) – EMEA sales territory

### Your challenge

- Responsibility for sales in the CIS/Turkey (small, medium whole sellers), support and maintenance of existing customer relationships
- Acquisition of new customers in CIS (Tajikistan, Mongolia etc.)
- Conducting market analyses and monitoring the competition
- Responsibility for creating and maintaining price lists & pricing strategy
- Planning, organizing and participating in international trade fairs and events
- Reporting line – Sales Manager CIS/Turkey/Middle East
- Close cooperation and alignment with sales team to reach the targets

### Your qualifications

- Completed degree in a technical or business-related field
- Proved job experience in sales for 3+ years
- Strong team spirit and intercultural skills
- Ready to travel internationally
- Languages - fluent English and Russian; other languages is an advantage
- Strong interpersonal and presentation skills
- Proficiency in MS Office

### Your Benefits

- **Variety** – through working in innovative and international teams
- **Personal responsibility** – for challenging tasks
- **Further training** – continuous professional development
- **Health management** – preventive and curative
- **Company cafeteria** – for relaxing breaks
- **Flexibility** – office & remote work